

Reich Case Studies



We provide an innovative and flexible approach to our clients' insurance needs, resulting in the most comprehensive covers at the best of premiums, supported by a level of service which is second to none.

Let us prove it.

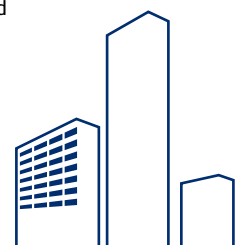


Property Investors: Canary Wharf

The Docklands area of London has some of the highest concentration of large buildings in the UK. Due to their high value, perceived exposure to terrorist attacks and the nature of the businesses trading from them, Insurers' capacity to underwrite these risks is very limited.

We recently placed a large estate with one specific Insurer – no mean feat in itself. However, it subsequently transpired that the reinstatement value of the buildings had been underestimated. As a result, we increased the Buildings' Declared Value taking the total Sums Insured to over £400 million.

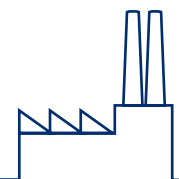
In the end, this proved too much for one single Insurer to cover as in the event of a total loss the Insurer would be faced with a huge payment. We approached various other Insurers and sourced an alternative who agreed to take part of the risk. Cover was confirmed and this piece of prime real estate is now fully covered by two of Europe's largest Insurers.



Business Insurance: Time is of the essence

We pride ourselves on our uniquely attentive service. A new customer was referred to us and rang our office at 4.55pm on a Friday, requesting a quotation and cover for a self-build contract works policy which had to be in place by 8.30am the next morning. Within 10 minutes we obtained a competitive quotation, agreed terms and conditions with the client and arranged to hold cover with the insurers from the required time.

That's the Reich service promise: we are available whenever you need us. Try us!



Claims: Swift Claims

In October of last year one of our industrial units was decimated by fire. I decided not to instruct a Loss Assessor as I had full confidence that Reich would 'fight my corner' and get me the deal that I wanted. In the end this proved to be a good decision as the claim was settled to my complete satisfaction, in February this year, through the help of Reich. If I had instructed a Loss Assessor I would have had to pay their fees out of the claim settlement and I know they could not have obtained for me nearly what Reich were able to achieve.

AD, Property Investor Client

